# MARINE INSURANCE DAY SEMINAR

**Baruch College**
**William and Anita Newman Conference Center**
**151 East 25th Street, 7th floor**
**New York, NY 10010**

***OCTOBER 3, 2024***

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The Marine Insurance Day Seminar is a collaborative effort of the American Institute of Marine Underwriters (AIMU), American Marine Insurance Forum (AMIF), Association of Average Adjusters of the U.S. and Canada, Inland Marine Underwriters Association (IMUA), and Marine and Insurance Claims Association (MICA). It is through our joint efforts that we can provide high quality educational program.

This is the eighteenth annual Marine Insurance Day Seminar – a testament to the marine insurance industry's interest in learning and professional development.

Thank you to our presenters, sponsors, and attendees for supporting this event.

## ABOUT MARINE INSURANCE DAY ORGANIZATIONS

**AMERICAN INSTITUTE OF MARINE UNDERWRITERS (AIMU)**, established in 1898, is a U.S. marine insurance trade association representing the marine insurance and reinsurance industry as an advocate, educator and information center. Website: www.aimu.org

**AMERICAN MARINE INSURANCE FORUM (AMIF)**, organized in 1954, is dedicated to promoting advanced education in the field of ocean marine underwriting and to foster friendship and better understanding among the younger members of the ocean marine underwriting fraternity. Website: www.amif-ny.org

**ASSOCIATION OF AVERAGE ADJUSTERS OF THE U.S. AND CANADA**, organized in 1879, is dedicated to the promotion of correct principles in the Adjustment of Marine Hull Claims and uniformity of practice among Average Adjusters. Website: www.usaaverageadjusters.org

**INLAND MARINE UNDERWRITERS ASSOCIATION (IMUA),** founded in 1930, IMUA serves as the collective voice of the U.S. inland marine insurance industry. With the support of its member companies, IMUA provides its members with education, research and communications services that support the inland marine underwriting discipline. Website: www.imua.org

**MARINE AND INSURANCE CLAIMS ASSOCIATION (MICA)**, organized in 1944, is dedicated to preserving an atmosphere in which marine claims can be resolved in a reasonable manner by the parties themselves through the development of trust in each other. Website: www.micains.org

# SEMINAR COMMITTEE

## Marine Insurance Day 2024
## Seminar Committee

**Eileen Monreale**
On behalf of American Institute of Marine Underwriters (AIMU)

**Rachel Magary**
On behalf of American Marine Insurance Forum (AMIF)

**Jeanne Carr**
On behalf of Association of Average Adjusters of the U.S. and Canada

**Lillian Colson**
On behalf of Inland Marine Underwriters Association (IMUA)

**Nancy Zachariades**
On behalf of Marine and Insurance Claims Association (MICA)

# SEMINAR TOPICS/SCHEDULE

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| **9:00 am – 9:45 am** | **Registration and breakfast** | |
| **9:45 am** | **Welcome and Opening remarks** | **John Miklus**<br>President, AIMU |
| **10:00 am - 10:45 am** | **RAIDERS RETREAT REALTY V. GREAT LAKES INSURANCE**<br>Supreme Court unanimously holds choice of law clauses are presumptively valid and enforceable under federal admiralty law. No. 22-500 Argued October 10, 2023 - Decided February 21, 2024. Petition filed by The Goldman Maritime Law Group. Join | **Presenter:**<br>**Michael I. Goldman**, Esq.<br>The Goldman Maritime Law Group |

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| | us to discover the details of the case, understand the implications of the decision, and explore the path forward. | |
| **10:45 am - 11:00 am** | **MORNING BREAK** | |
| **11-00 am - 12:00 pm** | **MARINE INSURANCE STARTUPS: EXAMINING THE COMPETITIVE LANDSCAPE**<br>Panelists will share diverse insights and discuss the competitive landscape of marine insurance startups. The discussion will cover the role of Lloyd's Syndicates in New York, the challenges and opportunities facing marine startups, and strategies for navigating the transition from a hard market to a soft market. | **Panelists:**<br>**Christopher Piazza**<br>Executive Vice President - Head of Marine Specialty,<br>Tango Specialty Insurance Services, LLC<br><br>**Tim Crowe**<br>Director<br>RB Jones<br><br>**Tom Nasso**<br>CUO<br>Falvey Insurance Group<br><br>**Moderator:**<br>Rachel Magary<br>Underwriter, Marine Cargo<br>AXA XL |
| **12:00 pm - 1:00 pm** | **THE TOP WAYS INSUREDS CAN PREVENT CARGO THEFT AND FRAUD & EMERGING TREND**<br>Long-time transportation lawyer and industry fraud expert Cassandra Gaines will provide attendees with the top ways their insureds can prevent theft and fraud with US-based ground shipments, including initiatives in congress for government to take a stronger role. | **Presenter:**<br>**Cassandra Gaines**<br>CEO<br>Carrier Assure |
| **1:00 pm - 2:00 pm** | **LUNCH BREAK** | |
| **2:00 pm - 3:00 pm** | **BALTIMORE KEY BRIDGE COLLAPSE & THE DALI**<br>Mr. Walker will provide a high-level overview, detailing the crew's situation, the peril faced by the vessel, and the necessity of removing some cargo to ensure the vessel's safety and facilitate salvage operations. Mr. Mercante will address the legal implications of the incident (particularly the Limitation of Liability Action and Claims in Federal Court) together with some insights from a Ship Pilot's perspective, as President of the Board of Commissioners of Pilots of the State of New York. | **Presenters:**<br>**John Walker**<br>Managing Director, Maritime<br>ABL Group<br><br>**James Mercante**<br>Partner<br>Gallo Vitucci Klar LLP |
| **3:00pm – 4:00pm** | **SEAFARER WELLNESS IN THE WAKE OF THE DALI TRAGEDY**<br>Following the deadly collapse of the Francis Scott Key Bridge in Baltimore, the Seaman's Church Institute ministered to mariner mental health and well-being as they were in prolonged isolation | **Presenters:**<br>**The Rev. Dr. Bill Allport**<br>Chaplain Seaman's Church Institute |

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| | onboard the Dali. Insights and lessons learned for ensuring mariner mental health and well-being including addressing and managing seafarer mental health challenges. | **Pam Kern**<br>Former Seafarer and Maritime Mental Health Expert |
| **4:00pm – 4:05pm** | **Closing Remarks** | **John Miklus, AIMU President** |

In lieu of speakers gifts, charitable donations will be made to:

Seamen's Church Institute

Coast Guard Foundation

New York Harbor School

**Click on QR code to view the attendee list.**